

# TEST 1

## Part I Listening Comprehension (15 minutes)

**Directions:** *This part is to test your listening ability. It consists of 4 sections.*

### Section A

**Directions:** *This section is to test your ability to understand short dialogues. There are 5 recorded dialogues in it. After each dialogue, there is a recorded question. Both the dialogues and questions will be spoken **only once**. When you hear a question, you should decide on the correct answer from the 4 choices marked A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

**Example:** *You will hear:*

*You will read:* A) New York City.      B) An evening party.  
C) An air trip.      D) The man's job.

*From the dialogue we learn that the man is to take a flight to New York. Therefore, C) An air trip is the correct answer. You should mark C) on the Answer Sheet with a single line through the center.*

*Now the test will begin.*

1. A) In a library.      B) In a drug store.  
C) In a bookstore.      D) In a fast food restaurant.
2. A) He is buying a house.      B) He is renting an apartment.  
C) He is reserving a room.      D) He is selling his house.
3. A) White T-shirts.      B) Blue trousers.  
C) Yellow T-shirts.      D) Yellow trousers.
4. A) 515.      B) 545.      C) 550.      D) 615.
5. A) She doesn't like driving though she has a car.  
B) She doesn't want to buy a car though she has the money.  
C) She wants to buy a car but has no time.  
D) She likes driving but has no car.

### Section B

**Directions:** *This section is to test your ability to understand short conversations. There are 2 recorded conversations in it. After each conversation, there are some recorded questions. Both the conversations and questions will be spoken **two times**. When you hear a question, you should decide on the correct answer from the 4 choices marked*



*A), B), C) and D) given in your test paper. Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.*

*Now listen to the conversations.*

### Conversation 1

- |                         |                               |
|-------------------------|-------------------------------|
| 6. A) Washing supplies. | B) Cosmetics.                 |
| C) Office supplies.     | D) Face masks.                |
| 7. A) One thousand.     | B) One thousand five hundred. |
| C) Two thousand.        | D) Two thousand five hundred. |

### Conversation 2

- |                    |             |              |                   |
|--------------------|-------------|--------------|-------------------|
| 8. A) England.     | B) Japan.   | C) America.  | D. Canada.        |
| 9. A) First class. | B) Economy. | C) Business. | D) Not mentioned. |
| 10. A) FPC386.     | B) FEC 368. | C) FGC386.   | D) FTC368.        |

### Section C

**Directions:** *In this section you will hear a recorded short passage. The passage is printed in the test paper, but with some words or phrases missing. The passage will be read **two times**. You are required to put the missing words or phrases on the Answer Sheet in order of the numbered blanks according to what you hear.*

*Now the passage will begin.*

Dear students,

When you choose a job, remember the job you are seeking is important to the 11 of your future life. You must be clear about what abilities and aptitude you possess and what 12 you have to challenge the job. You may 13 those who have rich experience from which you can benefit a lot. You may also discuss your job 14 with them and they will offer you useful suggestions about how to make full use of your advantages. You will not expect to approach your life-long job in a step. You must consider it carefully and 15. I hope all of you will find an ideal job. Thank you.

### Section D

**Directions:** *This section is to test your ability to comprehend short passages. You will hear a recorded passage. After that you will hear five questions. Both the passage and the questions will be read **two times**. When you hear a question, you should complete the answer to it with a word or a short phrase (**in no more than 3 words**). The questions and incomplete answers are printed in your test paper. You should write your answer on the Answer Sheet correspondingly.*

*Now listen to the the passage.*



16. What age are we living in now?  
We are living in \_\_\_\_\_.
17. Why do people often surf the Internet?  
They often surf the Internet to see films, chat and \_\_\_\_\_.
18. What bad influence does the Internet have on college students?  
The Internet makes college students lazy and \_\_\_\_\_.
19. What have college students become when they gather information from the Internet?  
They have become \_\_\_\_\_ with no brains of their own.
20. What should college students know about the information on the Internet?  
They should know that not all information on the Internet is \_\_\_\_\_.

## Part II Structure (10 minutes)

**Directions:** This part is to test your ability to construct grammatically correct sentences. It consists of 2 sections.

### Sections A

**Directions:** In this section, there are 10 incomplete sentences. You are required to complete each one by deciding on the most appropriate word or words from the 4 choices marked A), B), C) and D). Then you should mark the corresponding letter on the Answer Sheet with a single line through the center.

21. We consider \_\_\_\_\_ necessary to increase the employees' income from the next season on.  
A) that                      B) it                      C) which                      D) this
22. All the staff should stick to the company's rules and regulations \_\_\_\_\_ they have been made.  
A) in case                      B) even if                      C) now that                      D) no matter
23. The production cost was \_\_\_\_\_ make the net profit of the company go down.  
A) so great as to                      B) such a great to  
C) very large that                      D) big enough in order to
24. The director of the Personnel Department asked the interviewee what work he \_\_\_\_\_ those years.  
A) would do                      B) has done  
C) had been done                      D) had been doing
25. The revenue of the company was reported \_\_\_\_\_ by 30% in the last decade.  
A) to be raised                      B) to have been raised  
C) to have been risen                      D) to be rising



26. These materials must be fully used to avoid \_\_\_\_\_.  
A) to be wasted B) wasting  
C) wasted D) being wasted
27. When the two companies compete for more shares in the marketplace, \_\_\_\_\_ will win.  
A) the good one B) the better one  
C) the best one D) the most excellent one
28. The reason \_\_\_\_\_ the business' bankrupt is its poor management.  
A) why B) how C) for D) that
29. It was not until three years later \_\_\_\_\_ to make money.  
A) did the company begin B) that the company began  
C) the company began D) was the company begin
30. Hardworking, \_\_\_\_\_ a student's success in learning largely depends, is vital important.  
A) in that B) on which  
C) by means of it D) via its way

## Section B

**Directions:** *There are 5 incomplete statements here. You should fill in each blank with the proper form of the word given in the brackets. Write the word or words in the corresponding space on the Answer Sheet.*

31. China's e-commerce is still in its initial stage, (face) \_\_\_\_\_ many problems in system, technology and management.
32. It can (predict) \_\_\_\_\_ that the new technology will find a wider application in people's daily life.
33. One of our goals is to focus on (improve) \_\_\_\_\_ the core competitiveness at home and abroad.
34. College students should be encouraged to think (independence) \_\_\_\_\_ and learn quickly.
35. When you called the manager at nine yesterday morning, he (have) \_\_\_\_\_ a meeting.

## Part III Reading Comprehension (40 minutes)

**Directions:** *This part is to test your reading ability. There are 5 tasks for you to fulfill. You should read the reading materials carefully and do the tasks as you are instructed.*

### Task 1

**Directions:** *After reading the following passage, you will find 5 questions or unfinished statements, numbered 36 to 40. For each question or statement there are 4 choices marked A), B), C) and D). You should make the correct choice and mark the*



*corresponding letter on the Answer Sheet with a single line through the center.*

Particulate matter, or PM, is the term for particles found in the air, including dust, dirt, smoke, and liquid droplets. Particles can stay in the air for long periods of time. Some particles are large or dark enough to be seen as smoke. Others are so small that they can only be detected with an electron microscope.

Many manmade and natural sources emit PM directly or emit other pollutants that react in the atmosphere to form PM. These solid and liquid particles come in a wide range of sizes.

Particles less than 10 micrometers in diameter (PM10) cause a health concern because they can go into and accumulate in the respiratory system (呼吸系统). Particles less than 2.5 micrometers in diameter (PM2.5) are referred to as “fine” particles and are believed to pose the greatest health risks. Because of their small size (about 1/30th the average width of a human hair), fine particles can stay deeply into the lungs.

Sources of fine particles include all kinds of burning activities such as motor vehicles, power plants, wood burning, etc. and certain industrial processes. Particles with diameters between 2.5 and 10 micrometers are referred to as “coarse (粗的)”. Sources of coarse particles include crushing or grinding operations, and dust from roads. Other particles may be formed in the air from the chemical change of gases. They are indirectly formed when gases from burning fuels react with sunlight and water vapor. These can result from fuel burning in motor vehicles, at power plants, and in other industrial processes.

36. What does PM 2.5 refer to?
- A) Particulate matter found in the air.
  - B) Dust, dirt, smoke and liquid droplets around us.
  - C) Particles smaller than 2.5 micrometers in diameter.
  - D) Particles which are believed to cause the greater health risks.
37. Which of the following does the greatest harm to human's health?
- A) PM10.
  - B) PM2.5.
  - C) Dust and dirt.
  - D) Smoke and liquid droplets.
38. What are sources of particulate matter?
- A) All particles found in the air.
  - B) Various kinds of burning activities.
  - C) All types of human activities.
  - D) Reaction of sunlight and water vapor.
39. Why is PM2.5 the most dangerous to human's health?
- A) Because it is a kind of “fine” particle.
  - B) Because it is of very small size.
  - C) Because it is only one-thirtieth the average width of a human hair.
  - D) Because it can go into and stick to human's lungs.



40. How can we reduce the amount of PM2.5?

- A) Use chemicals to clean the air.
- B) Decrease all kinds of burnings.
- C) Improve crushing or grinding operations.
- D) Stop industrial processes.

## Task 2

**Directions:** *This task is the same as Task 1. The 5 questions or unfinished statements are numbered 41 to 45.*

If you apply for a job position with a foreign company, chances are you will be asked to provide an English cover letter along with your resume.

A cover letter is almost a standard requirement when applying for international jobs. In brief, it is a letter introducing yourself as a person and explaining why you are applying for the position.

Usually a cover letter should be one page in length, including the sender's and the recipient's address, which should be placed at the top of the page. Under this, write a short title in bold print to inform the reader what the letter is about. If you are sending an email, put this information in the subject box.

Next, address the employer by name if you know the contact person. Otherwise it is acceptable to use "Dear Hiring Manager". In the first paragraph you should then say what position you are applying for and how you found out about it.

In the next few paragraphs explain in detail why you believe yourself to be a suitable candidate for the position. The aim of the cover letter is to encourage the reader to look at your resume, so be confident but try to avoid repeating the same information that is already in your resume.

It is very important to tailor your cover letter to the position you are applying for. Read through the job description carefully and explain why you meet its requirements.

It is best to provide concrete examples of where you learnt the skills necessary for the job, so include some information from your work experience and studies.

Don't lie. If you are invited for an interview, you will most likely be asked questions about your previous experience, so think of good examples that demonstrate your skill, such as teamwork or problem solving. This is where you can really stand out from other applicants.

In the final paragraph, express your enthusiasm for the position and say that you look forward to a response. Also offer to provide further information in request.

41. What should you mainly write in a cover letter?

- A) Expectation for a job interview.
- B) Self introduction and the reason for job application.
- C) Standard requirements for international jobs.
- D) Your resume or other important personal information.



42. When you write the first paragraph of the cover letter, you must state clearly about \_\_\_\_\_.  
A) the job objective  
B) your educational background  
C) the sender's and the recipient's address  
D) the detailed information of the position
43. Which of the following is not supposed to be included in the cover letter?  
A) A short header in bold print.  
B) Explanation of your ability to be a suitable candidate.  
C) Information already supplied in the resume.  
D) Job-wanted information source.
44. What can make you seem more outstanding than other candidates according to the passage?  
A) Previous work experience and studies.  
B) Teamwork spirit and ability to settle problems.  
C) Being honest and no lie-telling.  
D) A well-organized and convincing cover letter.
45. What is the passage mainly telling about?  
A) Importance of a cover letter.  
B) What a cover letter should include.  
C) How to write an impressive cover letter.  
D) The definition of a cover letter.

### Task 3

**Directions:** Read the following passage. After reading it, you are required to complete the outline below it (No. 46 to No. 50). You should write your answers briefly (**in no more than three words**) on the Answer Sheet correspondingly.

#### First Month at College

Freshmen's first month at college flies past in the blink of an eye. Two weeks for military training, one week for freshmen orientation, one week taking courses, and now it is the seven-day National Day holiday. Some freshmen will have rushed back home to lessen their homesickness. Some, excited about college, will have put home behind them and ventured into the city during the golden week.

Freshmen who have returned home may find it difficult to readjust to college life after enjoying home comforts. Those who stay at college may enjoy a smoother transition, benefiting from their increased knowledge of college and the new friends they have made. Touring the city where their universities are located is seen as a good choice for spending the remaining days of the golden week. Having an outing with new schoolmates during the holiday is another rewarding option. Besides broadening horizon, traveling can bring freshmen lasting friendship.



Many universities have offered freshmen part-time job opportunities during the National Day holiday. Students can gain their first work experience. Whether freshmen are lying in bed at home or hanging out with new friends at college, there is still one task they should bear in mind: reviewing and previewing of their college courses are necessary. Teachers usually give students tests in the first class after the long holiday, and their first mid-term examinations at college will be only one month later. Be prepared and perform well so that they can build confidence in college studies.

### First Month at College

Students' activities during the first month at college:

- 1) military training;
- 2) (46) \_\_\_\_\_;
- 3) course taking;
- 4) National Day holiday.

Two choices for students during National Day holiday:

- 1) (47) \_\_\_\_\_;
- 2) venturing into the city.

Advantage and disadvantage of going back home:

- 1) enjoying (48) \_\_\_\_\_;
- 2) making it harder to readjust to college life.

Advantages of staying at college during the holiday:

- 1) enjoying (49) \_\_\_\_\_;
- 2) benefiting from knowledge of college;
- 3) making new friends;
- 4) Having an outing with new schoolmates to (50) \_\_\_\_\_ and bring freshmen lasting friendship;
- 5) enjoy part-time job opportunities.

### Task 4

**Directions:** *The following is a list of terms used in International Trade. After reading it, you are required to find the items equivalent to (与……相同的) those given in Chinese in the table below. Then you should put the corresponding letters in the brackets on the Answer Sheet, numbered 51 through 55.*

- A — International practice  
C — Extent of damage  
E — Compensation requirement

- B — Quality warranty  
D — Amount of losses  
F — Export commodities



G — Specifications of commodities  
I — Big claims  
K — Guarantee certificate  
M — Original country  
O — Official marks  
Q — Expiry date

H — Lodging a claim  
J — International standard  
L — Claim settlement  
N — Original trademark  
P — Mutual negotiation

**Examples:** (J) 国际标准

(Q) 到期日

- |              |          |
|--------------|----------|
| 51. ( ) 商品规格 | ( ) 损失金额 |
| 52. ( ) 保证书  | ( ) 原产商标 |
| 53. ( ) 赔偿要求 | ( ) 双边谈判 |
| 54. ( ) 质保   | ( ) 正式标示 |
| 55. ( ) 提出索赔 | ( ) 国际惯例 |

### Task 5

**Directions:** Read the following letter. After reading it, you should give brief answers to the 5 questions (No. 56 to No. 60) that follow. The answers (**in no more than 3 words**) should be written after the corresponding numbers on the Answer Sheet.

Mary,

Next season, I think we'll see a dramatic change in women's fashions. They will opt for a more modest, intelligent look than last year. Bright and fancy outfits will be a thing of the past. I suggest we drop our current plans to market low-cut blouses, short skirts, and other less-conservative styles.

This change in direction is based on the findings of an outside opinion survey company, as well as on my personal observation of directions for women's clothing preferences.

We have to come to a decision on our fashion line for next fall no later than March 1. This date has been moved up two weeks, as you will note, because of reaction of buyers last year to holding expensive inventories ( 存货 ). We should meet to discuss this matter as soon as possible.

Jane

56. What change does Jane predict is going to happen in the next season?

She predicts that a change \_\_\_\_\_ is going to happen.

57. What kind of wears will be out of date according to Jane?

According to Jane, \_\_\_\_\_ outfits will be out of date.

58. How did Jane know the women's clothing preference would change in direction?

She knew the change in direction via the findings of a survey company and her \_\_\_\_\_.



59. What time does the company have to make a decision on their fashion line for the next season?

They have to make the decision \_\_\_\_\_.

60. What does Jane suggest they should do next?

Jane suggests they should meet and have \_\_\_\_\_ about the matter.

## Part IV Translation—English into Chinese (25minutes)

**Directions:** This part, numbered 61 through 65, is to test your ability to translate English into Chinese. After each of the sentences numbered 61 to 64, you will read three choices of suggested translation. You should choose the best translation and mark the corresponding letter on your Answer Sheet. And for the paragraph numbered 65, write your translation in the corresponding space on the Translation/Composition Sheet.

61. No matter how abled an applicant seems to be, his top qualification is his communication skill.

A) 尽管申请人看上去非常能干，但他最需具备的条件是交流技能。

B) 不管申请人看上去有多能干，首要条件是看他的沟通技能。

C) 不管申请人看上去能够胜任，他的顶层设计应放在沟通技能方面。

62. Our company specializes in producing tablet. It runs well and its finance is excellent.

A) 我公司的主打产品是平板电脑。平板电脑销路很好，销售的财政收入也非常好。

B) 我公司主要生产平板电脑。公司运作良好，公司的财政情况也非常好。

C) 我公司的特色是平板电脑。产品生产得很好，财务部门的工作也很出色。

63. We have a large stock on hand and could deliver some at once upon receiving your order.

A) 我们备有大量现货，一收到你方订单，即可立即发货。

B) 我方正在着手备货，发货后希望收到你方答复。

C) 我方有充足的人手准备发货，只要收到你方订单。

64. Our new production modes enable us to offer you these products at a reduced price for large quantities.

A) 我方可把用新的生产模式制造的大量新产品以优惠价卖给贵方。

B) 新的生产方式使我方能给贵方大量订购这些产品提供优惠价。

C) 新的生产方式使我方能给贵方提供大幅度降价的新产品。

65. When a boss is examining your work, get prepared for criticism. A boss usually has a sharp tongue. He often blames an employee for this or that with sharp words, which may tear up the employee's confidence and thus influence his work performance later on. What's more, these sharp words will make the air in the office heavy and damage the staff's activeness.

## Part V Writing (25 minute)

**Directions:** This part is to test your ability to do practical writing. You are required to write a Letter according to the following information given in Chinese. Remember to do the task on the Translation/Composition Sheet.



说明：假设你是王小明，请根据下列内容给一家招聘员工的公司写一封信。

写信事由：

1. 看到贵公司昨天登在《扬子晚报》上有关招聘电脑维护技术员的广告，你对这一职位很感兴趣，因为这是你想找的工作；
2. 自我介绍一些情况：你是职业技术学院的大学生，下个月将毕业。在校主修计算机专业。学过诸如电脑控制、维护、管理等课程，既有理论知识，又有实践技能，且通过了“高等学校英语应用能力考试”，英语口语和书面能力都不错。你认为能满足招聘公司的要求；
3. 表达假如公司能考虑你的申请，你将不胜感激。期待着公司的早日答复。

写信日期：2015 年 5 月 12 日

***Words for reference:***

扬子晚报 *Yangtze Evening Post*

维护技术人员 *maintenance technician*

高等学校英语应用能力考试 *Pretco*

外研社